

CLAY CHRISTIAN MBA, MS, CPA, CIA

clay.christian@gmail.com • Cell: +1 301-706-1061 • [LinkedIn Profile](#)

• CHIEF FINANCIAL OFFICER •

Chief financial officer with a long career of leadership for organizations undergoing major transitions. Creative and sound decision-making leading changes in strategic direction, mergers, acquisitions, debt and equity raises, performance improvement, financial audit restatements, and information systems. Focus areas include operations, capital investment, restructuring and alignment, strategic growth, asset management, real estate and construction, procurement, contract management, optimization, compliance, team building, and continuous process improvement.

Deep experience with public and private partnerships, government and government-sponsored entities, not-for-profit organizations, tax credit, and business development programs. Licensed Certified Public Accountant, Certified Internal Auditor, and “Big Four” public auditor.

• CORE COMPETENCIES •

Chief Financial Officer • Strategic Planning • Risk Management • Capital Development • Not-for-Profit Mergers and Acquisitions • Financial and Management Reporting • Change Management • Internal Audit
Excellent Written & Verbal Communication Skills • Leadership • Team Building and People Development
Information Systems • Internal Controls • Training • Continuous Process Improvement

• KEY ACHIEVEMENTS •

- Chief Financial Officer for Alaska Infrastructure Development and Export Authority ([AIDEA](#)) and Alaska Energy Authority ([AEA](#)), two independent corporate subsidiaries of the State of Alaska
- Vice President, Finance for 130-year-old company, [Crowley Fuels](#), Alaska
- Interim-Controller for start-up \$3 billion [Water Street Tampa](#) real estate development
- Independent consultant through my own firm, Cross Services LLC, for numerous companies undergoing substantial change (Fannie Mae, Muni Mae, Capital Petroleum Group, and Water Street Tampa)
- Worked remotely through pandemic and delivered outstanding results
- Strong engagement with public auditors through new audits, consolidations, and financial restatements
- Frequent meetings with boards, executives, general counsel, and operational leaders
- Strategic and financial transformations

• PROFESSIONAL AND CONSULTING EXPERIENCE •

Chief Financial Officer: Alaska Infrastructure Development and Export Authority ([AIDEA](#)) and Alaska Energy Authority ([AEA](#)) – Anchorage, Alaska 2023 – 2024
Leading team of more than 22 professionals; the entities oversee more than \$4 billion in investment, development, construction, grants, and federal and state programs across multiple legislative initiatives.

Vice President, Finance: [Crowley Fuels](#) – Anchorage, Alaska 2021 – 2023
Lead for more than 20 professionals; equity raise of \$120m; capital improvements of \$20m; budgeting, forecasting, optimization, financial and compliance audits, investor presentations.

Note: Cross Services LLC was my independent consulting firm; below are major client engagements over 17 years

Private Equity Investment Firm (Cross Services LLC) – Remote to Tampa, Florida 2019 – 2021

Privately held \$3B real estate investment, backed by prominent wealthy individuals.

- Interim controller; overseeing financial reporting, compliance, and leading accounting transformation on behalf of RSM and Deloitte, global public accounting firms for [Water Street Tampa](#) investment.

Capitol Petroleum Group (Cross Services LLC) – Washington, DC Metro Area 2011 – 2018

Privately held \$1B firm focused on wholesale and retail motor fuel sales in East Coast markets.

- Led first-ever comprehensive audits of companies, developed compliance program and financial reporting system. Worked closely with mezzanine investors and bankers through budgeting, forecasting, financial restatements, and consolidations.
- Designed and developed systems using SQL programs, created executive dashboards, trained accounting department, and implemented cloud-based applications to replace legacy systems.

Miscellaneous Clients (Cross Services LLC) – Washington, DC Metro Area 2009 – 2011

My private consulting firm, focusing on investment and capital raises for several non-public clients.

Municipal Mortgage & Equity LLC (Cross Services LLC) – Baltimore, Maryland 2007 – 2009

Real estate management company with portfolio of municipal and mortgage revenue bonds.

- Led team of 40 examining accounting and reporting of more than 20 business units subject to consolidation as variable interest entities. Designed and conducted cash flow modeling, valuation, and consolidation for 2,200 not-for-profit entities in affordable housing program.

Fannie Mae (Cross Services LLC) – Washington, DC Metro Area 2005 – 2006

Largest government sponsored entity providing mortgage capital to lenders, making housing more accessible and affordable.

- Led team to review accounting policies and information systems for mortgage-backed securities programs and investments in not-for-profit affordable housing organizations.
- Designed and developed SQL database to monitor and report operating performance.

• EARLIER PROFESSIONAL EXPERIENCE •

Freddie Mac – Washington, DC Metro Area (2nd largest government sponsored entity, behind Fannie Mae)

- **Senior Director, Sarbanes-Oxley Compliance**

CohnReznick – Washington, DC Metro Area (leading CPA firm to low-income housing tax credit industry)

- **Senior Manager, Consulting and Audit**

Sodexo – Washington, DC Metro Area (global leader in food and facilities management services)

- **Senior Director, Strategic Information Analysis and Director, Internal Audit**

EY (Ernst & Young) – Boston, Massachusetts (a “Big Four” global leader in public accounting)

- **Manager, Consulting and Audit**, extensive focus REITs, banking, and real estate transactions

• EDUCATION AND CERTIFICATIONS •

MBA and MS, Accounting – Northeastern University, Boston, Massachusetts
MS, Economics and BA, Geography – West Virginia University, Morgantown, West Virginia

Certified Public Accountant – CPA (Massachusetts License No. 16762)

Certified Internal Auditor – CIA (Certificate No. 25966)